



CANADA – UNITED KINGDOM CHAMBER OF COMMERCE

38 Grosvenor Street
London W1K 4DP
T: +44 20 72586576/8
F: +44 20 7258 6594
info@canada-uk.org
www.canada-uk.org

Background

In 1921 Canadian businessmen and women established 'the Canadian Chamber of Commerce in Great Britain' with the objective to co-ordinate the activities of Canadian companies based in the U.K. and Canadian exporters to the U.K. In 1927 the Chamber was incorporated as a U.K. company and in 1970 the Chamber changed its name to '**Canada-United Kingdom Chamber of Commerce**'. Its objectives were broadened to include working for the interests of companies from both sides of the Atlantic, whether for exporters, importers, inward or outward investors.

The Chamber's mission is to be the foremost non-governmental authority on all aspects of two-way trade and investment between Canada, the U.K. and Europe. In the U.K. contacts are maintained principally with UK Trade & Investment, the Department for Business, Innovation and Skills, the Foreign & Commonwealth Office, City of London Corporation, Think London, and Regional Development Agencies. The Chamber works closely with the Canadian High Commission, with Canadian provincial governments, the London offices of the Governments of Alberta, British Columbia, Ontario and Québec, and in Canada, Federal and Provincial Government departments and offices, the British High Commission, Chambers of Commerce and municipal authorities and trade associations.

Membership Types:

There are 5 types of membership:

Charter	
Group	<i>(for larger corporations)</i>
SME Corporate	
Overseas	
Personal	<i>(for retirees/postgraduate students only)</i>

Benefits vary according to membership type.

The chamber has an event programme, refers queries to member companies only, introduces members to members as well as members to non member contacts, promotes member to member offers, produces various publications for its membership (eg bi monthly newsletters and a Directory of Members) and has various committees and sector contacts. There are many advertising and sponsorship opportunities for members.

Charter Members

Air Canada, Alberta UK Office, Bank of Montreal, Canary Wharf Group, CGI, CIBC,
Dadco Group, Ernst & Young, Fairmont, Raffles & Swissotel Hotels and Resorts, Fasken Martineau LLP,
HSBC Bank plc, McCarthy Tétrault, Ontario International Marketing Centre, Research In Motion,
Royal Bank of Canada, Scotia Capital, Shell International, Stikeman Elliott, Toronto-Dominion Bank
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The Chamber Event Programme

The Chamber is always keen to give a speaking platform to politicians, and Captains of Industry, especially on Canada, the UK, NAFTA or the EU. We also schedule events of interest to our members such as an Annual Golf Day, Annual lunch at the House of Lords, and events with speakers from the world of entertainment. Recent speakers to address the Chamber from the worlds of politics, business and entertainment include:

- the Rt Hon **Stephen Harper** MP, Prime Minister of Canada (2006, 2008)
- the Rt Hon **Tony Blair** MP, British Prime Minister (2006)
- former 42nd U.S. **President William Jefferson Clinton** (2005)
- former Canadian Prime Minister **Kim Campbell** PC, QC (2005)

- the Hon **Lawrence Cannon**, Canada's Minister of Foreign Affairs (2010)
- the Hon **James Flaherty** PC, MP, Canada's Finance Minister (2006, 2007 & 2009)
- Hon **Dwight Duncan**, Ontario Finance Minister (2006, 2009)
- Prof **Heather Munroe-Blum**, Principal & Vice Chancellor, McGill University (2009)
- Mr **Gord Nixon**, President & CEO Royal Bank of Canada (2006, 2009)
- Mr **Frank McKenna**, Vice Chairman, TD Financial Group (2009)
- Mr **Daniel Lamarre**, President & CEO Cirque Du Soleil (2009)
- Mr **John Simpson CBE**, World Affairs Editor, BBC (2009)
- Mr **Justin Webb**, BBC Radio 4 Presenter (2009)
- Mr **Lou Ragagnin**, COO, Canadian Olympic Committee (2009)
- Mr **Mark Carney**, Governor of the Bank of Canada (2008)
- Premier **Jean Charest**, Premier of Québec (2008)
- Premier **Ed Stelmach**, Premier of Alberta (2008)
- Premier **Dalton McGuinty**, Premier of Ontario (2008)
- Hon **Mel Knight**, Alberta Energy Minister (twice in 2008)
- Hon **Hector Goudreau**, Alberta Employment & Immigration Minister (2008)
- Mr **Daniel Chornous** FCA, Chief Investment Officer, RBC Asset Management (2008)
- Mr **Richard Mould**, Head of Procurement, LOCOG (2008)
- Mr **Brian Hanrahan**, Diplomatic Editor, BBC (2008)

- Mr **David Dodge**, Governor of the Bank of Canada (2005 & 2007)
- Hon **Iris Evans**, Minister of Industry for Alberta (2007)
- the Rt Hon **Tessa Jowell** MP, Minister for the Olympics & London (2007)
- the Rt Hon **Francis Maude** MP, Shadow Minister for the Cabinet Office (2007)
- Mr **Clive Mather**, President & CEO Shell Canada (2007)
- Mr **Warren Jestin**, Chief Economist Scotiabank
- Prof **Willem Buiter** London School of Economics (2007)
- Mr **Michael Donovan**, Oscar Winning Film Producer (2007)
- the Hon **Peter Mandelson**, EU Trade Commissioner (2006)
- the Rt Hon **Alan Johnson** MP, UK Sec. of State for Trade & Industry (2006)
- Premier **Gary Doer**, Premier of Manitoba (2006)
- Premier **Gordon Campbell**, Premier of British Columbia (2006)
- the Hon **Peter Mackay**, Canada's Minister of Foreign Affairs (2006)
- Ms **Kate Fox**, anthropologist and author of 'Watching the English' (2006)

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WHY JOIN THE CANADA-UK CHAMBER OF COMMERCE?

- Business networking - the Chamber's prime mission is to provide a networking forum for companies and individuals engaged in trade and commerce involving Canada and the U.K.
- Business networking –the opportunity to attend events organised by the Chamber; to attend events co-hosted by the Chamber and other corporate members; to attend events co-hosted by the Chamber with the Canadian Federal and Provincial Governments
- Business networking –the Canada-UK Chamber is also a member of the Council of Foreign Chambers of Commerce in London (which represents over 35 bilateral chambers in the UK) and will forward details of co-hosted and / or other Chambers' events when appropriate
- The opportunity to listen to and question senior figures from the UK and Canada whose remarks are relevant to members' interests
- Business referrals: we refer business queries to our members
- Membership Directory: a free basic listing in and receipt of the Member's Directory
- Corporate Lists: members can purchase a List of Canadian companies / subsidiaries in the UK and a List of British companies / subsidiaries in Canada
- FAQ Sheets: receipt of Frequently Asked Questions sheets from the Chamber eg on the London 2012 Olympics & Opportunities for business; Setting Up in Canada / the UK; location advice in Canada / the UK.
- Special offers: there are many member and non member offers to our members, including emailshots
- Free entry to various Chamber events and privileged access to others depending on membership type
- Use of the Chamber's website to keep abreast of the Chamber's events and to promote your own company's interests including your own company's events
- Receipt of the Chamber's bi-monthly newsletter, an opportunity to contribute articles of interest to other members and to advertise in and sponsor the newsletter
- An opportunity to promote your company through the Chamber at exhibitions and conferences
- Receipt of material disseminated by the Chamber involving trade and commerce between Canada / the UK.
- Assistance in establishing business and other contacts within the business community of Canada through our partner, the British Canadian Chamber of Trade and Commerce based in Toronto, and our regional representatives

Note: Chamber membership benefits vary according to membership type.

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MEMBERSHIP TYPES – 2010

Charter Membership - £5,500 plus VAT (@17.5%)

- *The Board*: priority to join the Board of the Chamber (by invitation of the Nominations Committee and existing members of the Board) the most important decision-making body in the Chamber
- *Chamber Committees*: priority to Chair a committee (eg Marketing & Events Committee)
- *Membership Register*: nominate up to 12 employees to the Chamber's membership register
- *Business Referrals*: priority referrals from the Chamber to non members
- *Trade queries*: priority assistance with Canadian and UK trade queries

Events:

- a rep. is invited to sit at Head Table at events and to meet the Guest Speaker in private beforehand
- enjoy one free place at up to 10 events per year at Chamber events (*approx. £1,000+VAT p.a.*)
- enjoy priority registration and seating at all Chamber events (20+ events per year)
- enjoy exclusive Charter Member Only functions and invitations in the event calendar
- exclusive invitation to President's Annual Reception
- enjoy priority notification of event sponsorship opportunities
- event priority notification of co-hosting events with the Chamber
- attend Business After Business bi-monthly networking evening events
- enjoy event notification in our newsletter of member and non member events of interest
- receive notification of joint events with other organisations such as other bilateral chambers

Member Promotion:

- enjoy listing of all Charter members on all Chamber letterheads; Chamber Newsletter front page
- opportunity to have a free promotional video link off the Chamber's website (*£2,400+VAT p.a.*)
- direct link from the Chamber's website Home and Events pages to own website (*£1,200+VAT p.a.*)
- opportunity to contribute up to one free page in each bi-monthly newsletter edition (*£600+VAT p.a.*)
- discounted advertising rates in the Chamber's Newsletter
- preference in joining a sub committee focusing on various sectors
- preference in joining the Nominations Committee to consider future members of the Board
- preference in joining the Membership Committee to consider membership matters
- receive the Chamber Directory for 2010 with free quarter page listing (*£150+VAT p.a.*)
- priority listing in the On-Line Directory for 2010
- free copy of list of Canadian companies in UK and British companies in Canada (*£500+VAT p.a.*)
- opportunity to send out 4 emailshots p.a. to chamber contacts (*£1,000+VAT p.a.*)

Other:

- receive the Chamber FAQ Sheets for free
- priority use of administrative assistance in booking and hosting member events
- receive member to member and non member to member offers
- receipt of Chamber questionnaires to members in 2010
- receipt of FAQ sheets for those setting up businesses in the UK and Canada
- receive information on transatlantic links for members including various Canadian Chambers of Commerce

MEMBERSHIP IS VALID FROM 1 JAN TO 31 DEC, OR 1 JULY TO 30 JUNE ANNUALLY

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Group Membership - £600 plus VAT (larger corporations)

- *The Board*: opportunity to join the Board of the Chamber (by invitation of the Nominations Committee and existing members of the Board) the most important decision-making body in the Chamber
- *Membership Register*: nominate up to 4 employees to the Chamber's membership register
- *Business Referrals*: enjoy referrals from the Chamber to non members
- *Trade queries*: assistance with Canadian and UK trade queries

Events:

- enjoy one free place at a Chamber lunch annually (*approx. £100+Vat*)
- enjoy member rates at all Chamber events (20+ events per year)
- enjoy notification of event sponsorship opportunities
- enjoy notification of event co-hosting opportunities with the Chamber
- attend Business After Business bi-monthly networking evening events
- enjoy event notification in our newsletter of member and non member events of interest
- receive notification of joint events with other organisations such as other bilateral chambers

Member Promotion:

- opportunity to contribute up to 500 words in each bi-monthly newsletter edition
- enjoy advertising opportunities in the Chamber's Newsletter
- enjoy a direct link from the Chamber's website to own website
- opportunity to join a sub committee focusing on various sectors
- opportunity to join the Nominations Committee to consider future members of the Board
- opportunity to join the Membership Committee to consider membership matters
- receive the Chamber Directory for 2010 with free basic listing
- listing in the On-Line Directory for 2010
- Chance to purchase List of Canadian companies in UK and British companies in Canada (*£250+VAT p.a.*) –*only available to members*
- opportunity to send out emailshots to chamber contacts (*£250+VAT per emailshot*)

Other:

- receive the Chamber FAQ Sheets for free
- administrative assistance in booking and hosting member events
- receive member to member and non member to member offers
- receipt of Chamber questionnaires to members in 2010
- receipt of FAQ sheets for those setting up businesses in the UK and Canada
- receive information on transatlantic links for members including various Canadian Chambers of Commerce such as the Vancouver Board of Trade, the Calgary Chamber of Commerce and others, and the British Canadian Chamber of Commerce and Trade in Canada

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MEMBERS ARE ASKED TO SETTLE THEIR INVOICES PROMPTLY**

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SME Corporate Membership - £325 plus VAT (small/medium sized businesses)

- *The Board:* opportunity to join the Board of the Chamber (by invitation of the Nominations Committee and existing members of the Board) the most important decision-making body in the Chamber
- *Membership Register:* nominate 1 employee to the Chamber's membership register
- *Business Referrals:* enjoy referrals from the Chamber to non members
- *Trade queries:* assistance with Canadian and UK trade queries

Events:

- enjoy member rates at all Chamber events (20+ events per year)
- enjoy notification of event sponsorship opportunities
- enjoy notification of event co-hosting opportunities with the Chamber
- attend Business After Business bi-monthly networking evening events
- enjoy event notification in our newsletter of member and non member events of interest
- receive notification of joint events with other organisations such as other bilateral chambers

Member Promotion:

- opportunity to contribute up to 350 words in each bi-monthly newsletter edition
- enjoy advertising opportunities in the Chamber's Newsletter
- enjoy a direct link from the Chamber's website to own website
- opportunity to join a sub committee focusing on various sectors
- opportunity to join the Membership Committee to consider membership matters
- receive the Chamber Directory for 2010 with free basic listing
- listing in the On-Line Directory for 2010
- Chance to purchase List of Canadian companies in UK and British companies in Canada (£250+VAT p.a.) –only available to members
- opportunity to send out emailshots to chamber contacts (£250+VAT per emailshot)

Other:

- receive the Chamber FAQ Sheets for free
- administrative assistance in booking and hosting member events
- receive member to member and non member to member offers
- receipt of Chamber questionnaires to members in 2010
- receipt of FAQ sheets for those setting up businesses in the UK and Canada
- receive information on transatlantic links for members including various Canadian Chambers of Commerce such as the Vancouver Board of Trade, the Calgary Chamber of Commerce and others, and the British Canadian Chamber of Commerce and Trade in Canada

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Overseas Membership - £150 (no VAT) for members based outside the U.K.

- *Membership Register:* nominate up to 1 employee to the Chamber's membership register
- *Business Referrals:* enjoy referrals from the Chamber to non members
- *Trade queries:* assistance with Canadian and UK trade queries

Events:

- enjoy member rates at all Chamber events (20+ events per year)
- enjoy notification of event sponsorship opportunities
- enjoy notification of event co-hosting opportunities with the Chamber
- enjoy notification of Business After Business bi-monthly networking evening events
- enjoy event notification in our newsletter of member and non member events of interest
- receive notification of joint events with other organisations such as other bilateral chambers

Member Promotion:

- opportunity to contribute up to 350 words in each bi-monthly newsletter edition
- enjoy advertising opportunities in the Chamber's Newsletter
- enjoy a direct link from the Chamber's website to own website
- receive the Chamber Directory for 2010 with free basic listing
- listing in the On-Line Directory for 2010
- Chance to purchase List of Canadian companies in UK and British companies in Canada (£250+VAT p.a.) –only available to members
- opportunity to send out emailshots to chamber contacts (£250+VAT per emailshot)

Other:

- receive the Chamber FAQ Sheets for free (eg Location advice: Where in Canada? Where in the UK?)
- administrative assistance in booking and hosting member events
- receive member to member and non member to member offers
- receipt of Chamber questionnaires to members in 2010
- receipt of FAQ sheets for those setting up businesses in the UK and Canada
- receive information on transatlantic links for members including various Canadian Chambers of Commerce such as the Vancouver Board of Trade, the Calgary Chamber of Commerce and others, and the British Canadian Chamber of Commerce and Trade in Canada

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Personal - £60 plus VAT

(retired members or postgraduate students only not representing a company)

- *Membership Register:* nominate up to 1 employee to the Chamber's membership register
- *Business Referrals:* enjoy referrals from the Chamber to non members
- *Trade queries:* assistance with Canadian and UK trade queries

Events:

- enjoy member rates at all Chamber events (20+ events per year)
- attend Business After Business bi-monthly networking evening events
- enjoy event notification in our newsletter of member and non member events of interest
- receive notification of joint events with other organisations such as other bilateral chambers

Member Promotion:

- enjoy advertising opportunities in the Chamber's Newsletter
- receive the Chamber Directory for 2010 with free basic listing

Other:

- receive member to member and non member to member offers
- receipt of FAQ sheets for those setting up businesses in the UK and Canada
- receive information on transatlantic links for members including various Canadian Chambers of Commerce such as the Vancouver Board of Trade, the Calgary Chamber of Commerce and others, and the British Canadian Chamber of Commerce and Trade in Canada

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APPLICATION FOR MEMBERSHIP

I/We apply to join the Canada-UK Chamber of Commerce as:

- Charter member @ £5,500 + £962.50 VAT
- Group member @ £600 + £105 VAT
- SME Corporate member @ £325 + £56.88 VAT
- Overseas member @ £150*
- Personal member (Retired or Full time Student) @ £60 + £10.50 VAT

(*members joining from overseas must settle by Sterling draft/cheque drawn on a UK bank. This category is not liable to VAT)

PLEASE PRINT

Company/Organisation name:

Type of Business: _____

How did you hear about us? _____

Address: _____

Website: _____

Telephone: _____ Mobile: _____

Fax: _____ E-mail: _____

Nominee: _____ (voting member)

A remittance of £_____ is enclosed (relevant fee + VAT). I/we agree to be bound by the Chamber's Memorandum and Articles of Association as displayed on our website front page at www.canada-uk.org

Signature: _____

Date: _____

Please send your remittance, either by Cheque, Bacs or Visa or Mastercard made payable to:

Canada-UK Chamber of Commerce
38 Grosvenor Street
London W1K 4DP

Ref: VAT No GB 238 9611 35

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Member Nominees

Please provide details of up to 12 Charter member / 4 Group / 1 SME Corporate / 1 Overseas nominees (as appropriate) by completing this form or sending us business cards for your nominees. *It also assists communication with members if we are provided with details of Personal Assistants / deputies.*

1/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
2/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
3/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
4/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
5/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
6/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	

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7/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
8/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
9/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
10/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
11/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	
12/ NAME:	Position:
Address:	
Tel:	Email:
Mobile:	Fax:
PA:	PA Email:
PA Direct Tel:	

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